

Preparing for an Open House 25 "Last-Minute" Tips:

Preparing your home for an open house is a must if you want to sell your home quickly and for top dollar. Here are a few things to do at the last minute.

- 1. Your house should smell good, but not overpowering; air out ½ hour before showing. Open windows in the spring.
- 2. Vacate house while showing if possible.
- 3. Take pets away for the day.
- 4. Take toys off the front yard.
- 5. Sweep the front walk.
- 6. Open blinds, drapes, and curtains to the outside world, especially the front of the house (make sure windows are clean).
- 7. Turn a light on in every room.
- 8. Play music on low: soothing and pleasant.
- 9. Light fireplace.
- 10. Neutralize cigarette or pipe smell.
- 11. Place fresh flowers at the entrance and on the kitchen table.
- 12. Open a recipe book in the kitchen.
- 13. Open a book in the bedroom on the bed or in a favorite reading spot.
- 14. Do a quickie wipe of all surfaces with Clorox wipes: kitchen, bath, toilet, and sinks.
- 15. Dry out sinks with paper towels.
- 16. Keep temperature at a comfortable level: cold days, warm and cozy; hot days, crisp and cool.
- 17. Take cars out of the garage (shows space).
- 18. Hide dirty dishes in the stove.
- 19. Place clean hand towel and guest soap in bathrooms.
- 20. Place clean bath towels in bathrooms.
- 21. Hide dirty clothes in washer and dryer.
- 22. Plump pillows and make beds.
- 23. Fold blankets and throws.
- 24. Stack papers neatly.
- 25. Use a quickie sweeper.

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